

## APRIL 2019

Lee County Association of REALTORS® Mission Statement:

*The foundation of Lee County Association of REALTORS® is to promote and enhance the success of its members through education, professionalism, and ethical conduct.*

## CALENDAR



LCAR "Bash" Building and Sharing Hope • Benefits East Alabama Food Bank and Merch Medical • Sponsored by LCAR Diamond Sponsors

April 25, 2019 5:30 – 8:00 p.m.

Tiger Walk at Jordan Hare • 251 S Donahue • Auburn University

Parking – Stadium Parking Deck • Auburn University • 425 Heisman Dr. Auburn University

\$50 per ticket • Tailgate Attire

*Must purchase tickets prior to the event*

**Program:**

Register at the Harbert Family Recruiting Center, enter through the glass doors on the corner of Donahue and Heisman Drive

You will be directed to tour the men's locker room and have your photo taken on the field – we only have from 5:30 – 6:30 for tours after 6:30 these areas will be closed

After the tour move to the Tiger Walk Club on the second floor • hors d'oeuvres • cash bar • live band

Awards Ceremony begins at 6:30 p.m. in the Tiger Walk Club

\$5,000 draw down begins immediately following the Awards Ceremony

For Tickets Contact: LCAR office, Michelle Batchelor, Abby Brown, Melissa Bruce, Scott Fuller, Penny Johnson, Carrie King, Debby Koullas, Yvette Lowe, Kathy Overfelt, Jamie Rogers, Christy Truett, Lucy Williams, Sandi Williams, Stacie LeCroy



**Apr 22 & 23 CE Risk 1 & 2, Code of Ethics, License Law**

**Apr 25 "BASH" Building & Sharing Hope  
No LCAR Business Meeting / Breakfast in April**

**May 7 LCAR Business Meeting/Breakfast –  
Affiliate Expo**

**May 9 LCAR New Member Orientation  
Auburn Planning Commission**

**May 28 Opelika Planning Commission**

### PLANNING COMMISSION

AUBURN - 2ND THURSDAY OF EACH MONTH [Access Agenda & Minutes](#)

OPELIKA - 4TH TUESDAY OF EACH MONTH [Access Agenda & Minutes](#)

### CITY COUNCIL

AUBURN: FIRST & THIRD TUESDAY IN EACH MONTH [Access Agenda & Minutes](#)

OPELIKA: FIRST & THIRD TUESDAY IN EACH MONTH [Access Agenda & Minutes](#)



***A Message from President Karen Turner***



Be sure to attend the LCAR “BASH” (Building & Sharing Hope) this Thursday (April 25), which will benefit Mercy Medical and the Food Bank. The 2019 Community Service committee has put a lot of work into making this an exciting and special event!

May 21 is the last day of school for Auburn City Schools and May 23 for Opelika City Schools, have a safe and happy summer! *Karen*

**LEE COUNTY HOUSING STATS MARCY 2018 & MARCH 2019**

<b>RESIDENTIAL – MARCH 2018</b>	<b>RESIDENTIAL – MARCH 2019</b>
<b>ALL AREAS:</b>	<b>ALL AREAS:</b>
476 Houses on the Market this month	560 Houses on the Market this month
151 Properties sold	152 Properties sold
77 Average days on the market	92 Average days on the market
219 New listings	167 New listings
\$251,500 Median Sold Price	\$258,205 Median Sold Price
\$265,661 Average Sold Price	<b>\$291,828</b> Average Sold Price
\$40,114,763 Total Property Sales Sold Dollar	\$44,357,846 Total Property Sales Sold Dollar
<b>AUBURN:</b>	<b>AUBURN:</b>
276 Houses on the Market this month	365 Houses on the Market this month
88 Properties sold	97 Properties sold
73 Average days on the market	92 Average days on the market
135 New listings	111 New listings
\$276,200 Median Sold Price	\$286,777 Median Sold Price
\$296,622 Average Sold Price	\$326,686 Average Sold Price
\$26,102,768 Total Property Sales Sold Dollar	\$31,688,519 Total Property Sales Sold Dollar
<b>OPELIKA:</b>	<b>OPELIKA:</b>
129 Houses on the Market this month	113 Houses on the Market this month
50 Properties sold	39 Properties sold
66 Average days on the market	94 Average days on the market
51 New listings	38 New listings
\$214,350 Median Sold Price	\$220,000 Median Sold Price
\$231,576 Average Sold Price	\$245,875 Average Sold Price
\$11,578,795 Total Property Sales Sold Dollar	\$9,589,117 Total Property Sales Sold Dollar Volume
<b>CONDO – MARCH 2018</b>	<b>CONDO – MARCH 2019</b>
<b>ALL AREAS:</b>	<b>ALL AREAS:</b>
49 Condos on the Market this month	69 Condos on the Market this month
54 Properties sold	35 Properties sold
25 Average days on the market	38 Average days on the market
46 New listings	35 New listings
\$143,450 Median Sold Price	\$164,000 Median Sold Price
\$158,110 Average Sold Price	\$186,079 Average Sold Price
\$8,537,295 Total Property Sales Sold Dollar	\$6,512,750 Total Property Sales Sold Dollar Volume
<b>AUBURN:</b>	<b>AUBURN:</b>
49 Condos on the Market this month	69 Condos on the Market this month
53 Properties sold	35 Properties sold
25 Average days on the market	38 Average days on the market
45 New listings	35 New listings
\$145,900 Median Sold Price	\$164,000 Median Sold Price
\$159,093 Average Sold Price	\$186,079 Average Sold Price
\$8,431,925 Total Property Sales Sold Dollar	\$6,512,750 Total Property Sales Sold Dollar Volume
<b>OPELIKA:</b>	<b>OPELIKA:</b>
0 Condos on the Market this month	0 Condos on the Market this month
1 Properties sold	0 Properties sold
0 Average days on the market	0 Average days on the market
1 New listing	0 New listings

\$106,000 Median Sold Price	\$0 Median Sold Price
\$106,000 Average Sold Price	\$0 Average Sold Price
\$106,000 Total Property Sales Sold Dollar	\$0 Total Property Sales Sold Dollar Volume
<b>LOTS – MARCH 2018</b>	<b>LOTS – MARCH 2019</b>
<b>ALL AREAS:</b>	<b>ALL AREAS:</b>
103 Lots on the Market	143 Lots on the Market
5 Lots sold	5 Lots sold
1,154 Average days on the Market	92 Average days on the Market
8 New listings	9 New listings
\$73,250 Median Sold Price	\$95,940 Median Sold Price
\$71,250 Average Sold Price	\$83,588 Average Sold Price
\$356,250 Total Property Sales Sold Dollar	\$417,940 Total Lot Sales Sold Dollar Volume
<b>AUBURN:</b>	<b>AUBURN:</b>
28 Lots on the Market	31 Lots on the Market this month
0 Lots sold	2 Lots sold
0 Average days on the Market	115 Average days on the Market
2 New listings	6 New listings
\$0 Median Sold Price	\$107,970 Median Sold Price
\$0 Average Sold Price	\$107,970 Average Sold Price
\$0 Total Property Sales Sold Dollar Volume	\$215,940 Total Lot Sales Sold Dollar Volume
<b>OPELIKA:</b>	<b>OPELIKA:</b>
34 Lots on the Market	40 Lots on the Market
4 Lot sold	2 Lots sold
1,392 Average days on the Market	109 Average days on the Market
1 New listings	0 New listing
\$70,000 Median Sold Price	\$93,750 Median Sold Price
\$70,750 Average Sold Price	\$93,750 Average Sold Price
\$283,000 Total Property Sales Sold Dollar	\$187,500 Total Lot Sales Sold Dollar Volume

## Monthly Housing Statistics Report – MARCH 2019

By Grayson M. Glaze, J.D., Executive Director, Alabama Center for Real Estate

**Lee County's Monthly report with Article**

[http://blog.al.com/acre/2014/01/lee\\_county\\_area\\_residential\\_sa\\_2.html](http://blog.al.com/acre/2014/01/lee_county_area_residential_sa_2.html)

To obtain current and past Housing Statistics for Counties in Alabama visit <http://arerec.cba.ua.edu/>

Alabama Association of REALTORS – in class & online: <http://www.alabamarealtors.com/>

Auburn University Outreach please go to: <http://www.auburn.edu/outreach/events/web67.html>

Alabama Real Estate Commission: <http://www.arec.alabama.gov/>

### LCAR INFORMATION

- *Currently LCAR has 482 Primary and 30 Secondary REALTOR® Members, 635 MLS Agents, 54 Appraisers, 122 Affiliate & Associate Members*
- The next New Member Orientation is *May 9, 2019*
- **Please check the Association calendar in NAVICA for upcoming events & to Pay Bills.**
  - Under “External Links” access “CHECK YOUR CALENDAR & PAY BILLS”. The login is the same as Matrix
- LCAR Website – Members only log in & passwords are the same as your NAVICA log in & password

**AAR UPDATES at [AAR News](#)**

## NAR UPDATES

### Safety Alert System Launched

The National Association of REALTORS® is committed to the safety of our members. Through the REALTOR® Safety Network, NAR will deploy REALTOR® Safety Alerts via social media when a physical or cyberthreat to REALTORS® warrants national attention. For example:

- A REALTOR® or the immediate family member of a REALTOR® goes missing
- NAR learns that the association name or the names of its programs are being used fraudulently to attempt to collect money or information from REALTORS® or others
- A physical threat to REALTORS® warrants national attention

For incidents that don't meet the criteria for a national alert, the REALTOR® Safety Team will ensure the local association is informed.

### Bill Supports Health Plan Rule

Lawmakers in the Senate [have introduced](#) the "Association Health Plans Act of 2019" to codify a rule by the U.S. Department of Labor that seeks to expand association health plans (AHPs) to independent contractors like real estate agents. NAR supports the DOL rule because it would help encourage AHPs in real estate, an NAR goal. The bill was introduced in response to litigation that threatens the DOL rule.

### Emissions Falling, EPA Says

National greenhouse [gas emissions have fallen](#) 13 percent since 2005, EPA says. The trend shows industry is able to lower emissions without over-burdensome regulations, EPA Administrator Andrew Wheeler says.

## NEW AGENTS

*Caysi Brooks-Swol – Go Realty*

*Linda Campbell – Coldwell Banker A & W*

*Julie Harrington – Capital Realty Group*

*Al Hunter – BNB & Associates*

*Tambry Jewell – The Denson Group*

*Tony Overfelt – RealtySouth*

*Gretchen Ozburn – Keller Williams Realty*

*Matthew Ragsdale – Keller Williams Realty*

*Nick White – RealtySouth*

*Keith Williams – Coldwell Banker A & W*

## AGENTS ON THE MOVE

*Grant Fountain transferred his license to Harris Doyle Homes*

*J C Lester transferred his license to Harris Doyle Homes*

*Bill Perry transferred his license to Harris Doyle Homes*

*Celeste Reid transferred her license to Auburn Realty Sales Office*

### Officers

**Karen Turner – President**  
**Lee Harris – Pres - Elect**  
**Ryan Roberts – Treasurer**  
**Carole Harrison - Secretary**

### Association Executive

**Jamie Sergen**

### Directors

**Nonet Reese – Past Pres.**  
**Scott Ballard –Affiliate (2019)**  
**Michelle Batchelor (2019)**  
**Nick Hayes (2020)**  
**Penny Johnson (2021)**  
**Carrie King (2019)**  
**Gerald Knight (2021)**  
**Jay Knorr (2020)**

### State Directors

**Karen Turner –President (2018)**  
**Jeff Clary (2020)**  
**Lee Harris (2019)**  
**Mark Jones (2018)**  
**Sylvia Paul (2020)**  
**Ryan Roberts (2020)**

### Legal Council

**Nancy Davis**  
**Davis, Bingham, Hudson & Buckner, P.C.**